SECURITIES AND EXCI Washington \



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#### ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17/01/the CENED Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2001	AND ENDING	December 33-2
A.	REGISTRANT IDE	TIFICATION	305/9/
NAME OF BROKER-DEALER: Tomex, Inc.			
			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. Box	No.)	FIRM ID NO.
14 Wall Street, 30 <sup>th</sup> Fl.			
	(No. and Street)		
New York	NY NY		10005
(City)	(	State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	ON TO CONTACT IN R	EGARD TO THIS RE	PORT
Randy Sofferman			516-487-4070
			(Area Code - Telephone No.)
B. A(	CCOUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is conta	ned in this report*	
Lipner, Sofferman & Co., LLP			
(Nai	me – if individual, state, last, first	middle name)	
185 Great Neck Road	Great Neck	NY	11021
(Address)	(City)	(State)	, ,
CHECK ONE:			PROCESSED
Certified Public Accountant  Public Accountant		k	MAR 1 5 2002
Accountant not resident in United S	tates or any of its posse	ssions.	THOMSON
	FOR OFFICIAL USE	DNLY	WINCIAL

Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstatances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless this form displays a currently valid OMB control number.



#### OATH OR AFFIRMATION

I, Robert Tomasulo, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Tomex, Inc., as of Decembe 31, 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:
<del></del>
Signature Signature
Title
TILLE
Notary Public
This report** contains (check all applicable boxes):
X (a) Facing page.

- X (b) Statement of Financial Condition.
- X (c) Statement of Income (Loss).
- X (d) Statement of Cash Flows.
- X (e) Statement of Changes in Stockholders' Equity or Sole Proprietor's Capital.
  - (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- X (g) Computation of Net Capital.
- X (h) Computation of Determination for Reserve Requirements Pursuant to Rule 15c3-3.
  - (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- X (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- X (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with focus Report.
- X (I) An Oath or Affirmation.
  - (m) A copy of the SIPC Supplemental Report.
  - (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- X (o) Auditors' Report on Internal Control Structure Required by SEC Rule 17a-5.



### LIPNER, SOFFERMAN & CO., LLP CERTIFIED PUBLIC ACCOUNTANTS

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CERTIFIED PUBLIC ACCOUNTANTS
NEW YORK STATE SOCIETY OF
CERTIFIED PUBLIC ACCOUNTANTS.

#### **INDEPENDENT AUDITORS' REPORT**

Tomex, Inc. c/o Chancellor Consultants 14 Wall Street 30th Floor New York, NY 10005

We have audited the accompanying statement of financial condition of Tomex, Inc. as of December 31, 2001, and the related statements of loss, retained earnings, cash flows, and the statement of 15c 3-1 net capital computation for the year then ended that you are filing pursuant to 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the individual, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tomex, Inc. at December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Great Neck, NY February 8, 2002 Lipner, Sefferman + Co., LEP

#### STATEMENT OF FINANCIAL CONDITION

#### **DECEMBER 31, 2001**

#### **ASSETS**

Cash - checking	\$17,862
- money market	23,200
•	\$ 41,062
Commissions receivable	372,035
Prepaid expenses	1,682
Error account	<u>728</u>
	<u>\$415,507</u>

#### LIABILITIES AND STOCKHOLDER'S EQUITY

Liabilities:
--------------

\$ 89,433 Accrued expenses

Stockholder's equity:

Common stock, \$100 par value, 100 shares authorized; issued and outstanding 100 shares

10,000 Retained earnings 316,074 326,074

\$415,507

See accompanying notes to financial statements.



#### STATEMENT OF (LOSS)

#### YEAR ENDED DECEMBER 31, 2001

Income:		
Commissions	\$4,417,880	
Interest and dividend income	453	
Profit on error account	284	
		\$4,418,617
Expenses:		
Officer's salary	1,590,000	
Salaries	422,000	
Consulting fees	705,000	
Floor brokerage expenses	879,049	
Seat lease expense	300,000	
Floor clerk expense	63,587	
New York Stock Exchange expenses	104,824	
Travel and entertainment	143,781	
Charitable donations	10,000	
Employee benefits	27,288	
Telephone	92,357	
Payroll taxes	56,775	
Professional fees	28,414	
Office expenses	48,019	
New York State and city corporation	•	
taxes	39,589	
Insurance expense	7,000	
Dues and fees	<u>3,196</u>	
		4,520,879
Net (loss)		( <u>\$ 102,262</u> )

See accompanying notes to financial statements.



-5-LIPNER, SOFFERMAN & CO., LLP CERTIFIED PUBLIC ACCOUNTANTS

#### STATEMENT OF RETAINED EARNINGS

#### YEAR ENDED DECEMBER 31, 2001

Balance, January 1, 2001

\$418,336

Net (loss)

(102,262)

Balance, December 31, 2001

\$316,074

See accompanying notes to financial statements.



#### STATEMENT OF CASH FLOWS

#### YEAR ENDED DECEMBER 31, 2001

Cash flows from operating activities:	
Net (loss)	(\$102,262)
Adjustments to reconcile net (loss) to net cash	
provided (used) by operating activities:	
Changes in assets and liabilities:	
Decrease in commissions receivable	87,450
Decrease in prepaid expenses	1,596
(Increase) in error account	( 246)
(Decrease) in accrued expenses	( <u>20,494</u> )
Net cash provided by operating activities	<u>68,306</u>
Net (decrease) in cash	( 33,956)
(455,5455) 117 545.1	( 55,555)
Cash, beginning	<u>75,018</u>
Cash, ending	<u>\$ 41,062</u>
Supplemental disclosures:	
Income taxes paid during year	\$ 37,584
Interest paid during year	\$ -

See accompanying notes to financial statements.



#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2001**

#### 1. Statement of Significant Accounting Policies:

#### Organization:

The company is a registered broker under the Securities and Exchange Act of 1934.

The company was incorporated under the laws of the State of New York on February 25, 1994, and was authorized to do business in New York. It is a member of the New York Stock Exchange and operates as a floor broker.

#### Error Account:

The company maintains an error account with Investec Ernst & Company.

#### Income Taxes:

The company has elected to be taxed as an "S" Corporation under the Internal Revenue Code for federal and state income tax purposes. Such election allows income to be taxed directly to the shareholder. Accordingly, no provision has been made for federal and state income taxes, other than the minimum required by New York State. Provision has been made, however, for New York City corporation tax.

The company has adopted the liability method of accounting for income taxes pursuant to Statement of Financial Accounting Standards (SFAS) No. 109. Under SFAS No. 109, deferred income taxes are recorded to reflect tax consequences on future years for differences between the tax bases of assets and liabilities and their financial reporting amounts at each year end, if any. As of December 31, 2001, there were no such differences.

#### Use of Estimates:

Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements.



#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### **DECEMBER 31, 2001**

#### 1. <u>Statement of Significant Accounting Policies (continued)</u>:

#### Concentration of Risk:

As of December 31, 2001, the bank statement indicated a balance of \$182,697 on deposit with HSBC Bank. Funds deposited with a single financial institution are insured up to \$100,000 in the aggregate by the Federal Deposit Insurance Corporation (FDIC). Should this bank become unable to meet its obligations, losses could be incurred by the company.

#### Commitments and Contingencies:

The company has an operating lease for a two year term, for a seat on the New York Stock Exchange. The lease expires on July 27, 2002.

It is the company's intention to renew the current lease when it expires. The lease may be cancelled upon 15 days written notice for certain violations of the lease agreements. Future minimum lease payments, including anticipated renewals, are as follows:

2002 <u>\$175,000</u>

The seat lease expense for the year 2001 was \$300,000.

#### Net Capital Requirements:

Tomex, Inc. is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15C3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (the rule of the New York Stock Exchange also provides that equity capital may not be withdrawn if the resulting net capital ratio would exceed 10 to 1). At December 31, 2001, Tomex, Inc. had net capital of \$324,392 which was \$318,430 in excess of its required net capital. Tomex, Inc.'s net capital ratio was .2757 to 1.

#### 3. Financial Instruments with Off-Balance Sheet Credit Risk:

As a securities broker, the company is engaged in buying and selling securities for a diverse group of institutional and

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### **DECEMBER 31, 2001**

#### 3. <u>Financial Instruments with Off-Balance Sheet Credit Risk (continued)</u>:

individual investors. The company's transactions are collateralized and are executed with and on behalf of banks, brokers and dealers and other financial institutions. The company introduces these transactions for clearance to another broker/dealer on a fully disclosed basis.

The company's exposure to credit risk associated with non-performance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair customers' ability to satisfy their obligations to the company and the company's ability to liquidate the collateral at an amount equal to the original contracted amount. The agreement between the company and its clearing broker provides that the company is obligated to assume any exposure related to such non-performance by its customers. The company seeks to control the aforementioned risks by requiring customers to maintain margin collateral in compliance with various regulatory requirements and the clearing brokers internal guidelines. The company monitors its customers activity by reviewing information it receives from its clearing broker on a daily basis, and requiring customers to deposit additional collateral, or reduce positions when necessary.

#### 4. Post Retirement Benefit Plan:

The company has a profit-sharing plan whereby it shares a portion of its profits with all employees who meet plan eligibility requirements. the plan includes a provision for additional salary deferral under Internal Revenue Code Section 401(k). Contributions to the plan are discretionary and are determined annually by the company. For the year ended December 31, 2001, the company made no contributions to the plan.

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

PART IIA	•			
BROKER OR DEALER Tomex, Inc.		as of	12/31/01	<del></del>
COMPUTATION OF NET	CAPITAL			
Total ownership equity from Statement of Financial Condition		, , , , , , , , 19	326,074	3480 ) 3490 3500
A. Liabilities subordinated to claims of general creditors allowable in compute	ation of net capital			3520
B. Other (deductions) or allowable credits (List)				3525
5. Total capital and allowable subordinated liabilities		\$	326,074	3530
6. Deductions and/or charges:	1 600	[]		
A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)	\$1,682	3540		
B. Secured demand note delinquency		3590		
C. Commodity futures contracts and spot commodities— proprietary capital charges		3600		
D. Other deductions and/or charges		3610	( 1,682	) 3620
7. Other additions and/or allowable credits (List)				3630
8. Net capital before haircuts on securities positions			324,392	3640
9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):			•	
A. Contractual securities commitments	\$	3660		
B. Subordinated securities borrowings		3670		
C. Trading and investment securities:	3_	[		
Exempted securities	18	3735		
2. Debt securities		3733		
3. Options		3730		
4. Other securities		3734		
D. Undue Concentration		3650		. [
E. Other (List)		3736		) 3740
0. Net Capital		\$_	324,392	3750
			OMIT PI	ENNIES
A. Non allowable assets:				
Prepaid expenses \$1,682				
B. Reconciliation with Tomex, Inc. computation Part IIA of Form X-17A-5 as of December 3 January 2002:				

-11-

Net capital as reported in Tomex, Inc. Part IIA unaudited

focus report

Net income adjustments

Net capital per above

\$302,355

 $\frac{22,037}{$324,392}$ 

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

ВІ	ROKER OR DEALER Tomex, Inc.	as of _	12/31/01	
L	COMPUTATION OF NET CAPITAL REQUIREMENT		····	
Par	nt A			
11	Minimum net capital required (62/3% of line 19)	•	5,962	3756
	Minimum dollar net capital requirement of reporting broker or dealer and minimimum net capital require			
	of subsidiaries computed in accordance with Note (A)			3758
13.	Net capital requirement (greater of line 11 or 12			3760
	Excess net capital (line 10 less 13)			
15.	Excess net capital at 1000% (line 10 less 10% of line 19)		315,449	3780
	COMPUTATION OF AGGREGATE INDEBTEDNESS			
46	Total A.I. liabilities from Statement of Financial Condition	ď	89,433	3790
	Add:	· · · · · · • •	<u> </u>	10,00
	A. Drafts for immediate credit	3800		
	B. Market value of securities borrowed for which no equivalent value			
	is paid or credited \$	3810		
	C. Other unrecorded amounts (List) \$	3820 \$	·	3830
	Total aggregate indebtedness			3840
	Percentage of aggregate indebtedness to net capital (line 19+line 10)			3850
21.	Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	%		3860
	B  2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Ru 15c3-3 prepared as of the date of the net capital computation including both brokers or dealers and	ıle		
	consolidated subsidiaries' debits	\$		3970
	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)			3880
	Net capital requirement (greater of line 22 or 23)			3760
	Excess capital (line 10 less 24)	\$.		3910
	Net capital in excess of the greater of:  A. 5% of combined aggregate debit items or \$120,000	. \$		3920
	A. 570 of combined aggregate debit items of \$120,000	ψ.		
10.	TES:			
<b>A</b> )	The minimum net capital requirement should be computed by adding the minimum dollar net capital r dealer and, for each subsidiary to be consolidated, the greater of:	equiremen	nt of the reporting bro	ker
	Minimum dollar net capital requirement, or		•	
	2. 63% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.			
3)	Do not deduct the value of securities borrowed under subordination agreements or secured demand numers not in satisfactory form and the market values of memberships in exchanges contributed for us and partners' securities which were included in non-allowable assets.			
C)	For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material n	on-allowat	ole assets.	
,	*Reconciliation with Tomex, Inc.'s computation included in Part I	IA of		
	Form X-17A-5 line 3840 as of December 31, 2001 filed in January			
	Aggregate indebtedness as reported in Tomex, Inc.'s Part IIA			
	unaudited focus report		\$ 27,540	
	Net income adjustments	•	61,893	
	Accrecate indebtedness per above		\$ 89 433	



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## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

Tomex, Inc. c/o Chancellor Consultants 14 Wall Street 30th Floor New York, NY 10005

In planning and performing our audit of the financial statements of Tomex, Inc. for the period ended December 31, 2001, we considered the internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17A-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Tomex, Inc. that we considered relevant to the objectives stated in rule 17A-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-12 (2) in complying with the requirements for prompt payment of securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, and (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3 because the company does not carry security accounts for customers or perform custodial functions relating to customer securities.

Tomex, Inc. is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by Tomex, Inc. are required to assess the expected

benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's abovementioned objectives.

Two of the objectives of an internal control structure and the practices and procedures are to provide the company with reasonable, but not absolute, assurance that assets for which it has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with its authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph. The above should be considered with the fact that the company is owned by one individual and does not maintain a separate office staff.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that Tomex, Inc.'s practices and procedures were adequate at December 31, 2001, and further, no facts came to our attention indicating that the company was not in compliance with such conditions during the period from January 1, 2001 to December 31, 2001.

This report is intended solely for the use of Tomex, Inc., the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on rule 17A-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Lipner, Soffema + Co., LLP

LIPNER, SOFFERMAN & CO., LLP

Great Neck, NY February 8, 2002



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## INDEPENDENT AUDITORS' REPORT OF DIFFERENCES BETWEEN AUDITED REPORT AND FOCUS REPORT DECEMBER 31, 2001

Tomex, Inc. c/o Chancellor Consultants 14 Wall Street 30th Floor New York, NY 10005

In performing our audit of Tomex, Inc. for the period ended December 31, 2001, we made adjustments that affected the December 31, 2001 focus report Form X-17A-5. The adjustments were as follows:

A) Increase of December 31, 2001 year end income accrual

\$ 83,930

B) Increase in accrued expenses

(<u>61,893)</u> \$ 22,037

The net capital after haircuts as reported on our December 31, 2001 audited report was \$324,392; the net capital after haircuts as reported on the December 31, 2001 focus report Form X-17A-5 was \$302,355. This report was not prepared by us. The difference between these figures is \$22,037, as indicated above.

Lipner, Sefferma + Co., LLP

LIPNER, SOFFERMAN & CO., LLP

# TOMEX, INC. FINANCIAL STATEMENTS DECEMBER 31, 2001

TOMEX, INC. c/o Chancellor Consultants 14 Wall Street 30th Floor New York, NY 10005

February 12, 2002

New York Stock Exchange Data Control Section 20 Broad Street New York, NY 10005

To the New York Stock Exchange:

In accordance with Rule 418.15 of the New York Stock Exchange, we attest that the annual financial statements and operational reports, for the year ended December 31, 2001 filed with the Exchange, shall be made available to all members or allied members of the organization.

Robert/Tomasulo, CEO

Tomex, Inc.

Helen Passariello, Financial

Officer

#### **INDEX TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2001**

	<u>Pages</u>
Annual Audit Report Form X-17A5 Part III	1-2
Independent Auditors' Report	3
Statement of Financial Condition	4
Statement of (Loss)	5
Statement of Retained Earnings	6
Statement of Cash Flows	7
Notes to Financial Statements	8-10
Supplemental Schedule of Computation of Net Capital	11-12
Independent Auditors' Report on Internal Control Structure Required by SEC Rule 17a-5	13-15
Independent Auditors' Report of Difference Between Audited Report and Focus Report	16

